## www.vendalite.com/gabrielapp.html



St. Andre's Chapel - St. Joseph's Oratory

## **Shrines**

My first sale in 1980 was to Canada's National Shrine, the Martyr's Shrine in Midland Ontario. We were North America's only manufacturer of electronic candles and earlier that year the tourist season in the North was beginning. I needed to know the potential for sales in the "big market" of Canada's shrines, so I decided to undertake, complete the sale and the delivery. It was an education. We discovered the success of our efforts resulted in the systems being paid for half way through the season. This was confirmed years later when another major shrine in Montreal installed their first systems and they were paid for in six weeks.

Electronic candle systems have become a common and acknowledged substitute for wax votive candles traditionally used in Parishes, Hospitals and Shrines, eliminating the costs of labor, the threat of fire and smoke hazards culminating in an overall improved environment while still permitting individuals to show their intentions by lighting a candle. It is also a revenue profit center. This is a more efficient and cost effective way to continue to provide this service. Administrators, the Fire Marshall and Insurance agents sleep easier with this product, as compared to wax candles.

Vendalite has initiated a program to update outdated electronic candle systems through their conversion program of using old chassis and replacing the old technology with the new LED program, at over 60 Shrines, Churches and Mausoleums to date, with more than 600 to go. Such programs are if necessary self financed through Vendalite's assistance using a revenue share program to pay for the project through revenues generated by the use of the upgraded system on a 50%/50% share until the invoice is paid. After that, the upgraded system is owned by the facility. A standard system has up to 70 candles, with some models having a mix of large 5 day and 6 hour candles. It can be said that the use of 50 large votive per week over a year, produces carbon emissions equivalent to driving from Boston to Seattle.

The pandemic impacted the cash flow of all religious facilities that were closed and the rejuvenation of these sites has seen a growth of revenues that are being used to upgrade infrastructure that was delayed during that 2-3 year period. The revenue share program offered by Vendalite ensures the cash flow of these religious institutions is guaranteed. Gabriel is available for those with a Vendalite system operating at that site in the event of another pandemic, again ensuring a cash flow is guaranteed.

If your belief system includes lighting a votive candle for an intention, then our electronic candle system is the only environmentally sound solution for you that ensures a new source of revenue.

If you are not able to attend a Church service, mausoleum, hospital or shrine and want to remember those you love then Gabriel, an APP that let's you light a votive candle at your site of choice will help your presence be felt and your intention be heard, is a solution for you.



## What can I say? Only for you and God to know.



Have your intentions as expressed by lighting a candle, delivered by Gabriel the Angel of Revelations, communicator of divine revelation, Patron of Telecommunication Workers, Broadcasters and Messengers.

We are called upon to promote and solicit as much as possible the participation of the faithful so that everyone can devote to daily prayer in the car, on the street, and thanks to communication technologies with the smartphone.

By using Gabriel - An APP to light a votive candle to express intentions, you can support your choice by using this APP to light a votive candle at that site.

Use the QR Code to access the site that best express your intention, or visit <u>www.vendalite.com/gabrielapp.html</u> to access Gabriel.





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